

Warsaw, 10 June 2019

Press release

### ABC Data: Sales revenues in May 2019

**In May 2019, the estimated consolidated sales revenue of ABC Data Group amounted to PLN 314 million. The estimated consolidated revenue for the period January - May 2019 amounted to PLN 1,648 million cumulatively.**

The estimated sales revenue obtained by ABC Data in May 2019 is about 5% higher compared to May 2018 (+16 million PLN). In turn, the cumulated revenue for the period January - May 2019 increased approx. by 7% compared to the results achieved in the same period last year (+105 million PLN). Due to implementation of the International Financial Reporting Standard (IFRS) 15, the comparative data for the period January - May 2018 have been modified to cover agency sales for the said period.

In May 2019, the largest increase in sales was recorded by ABC Data in the area of new mobile technologies (+21% y/y). Sales in the area of components and hardware were at a similar level to last year, while lower sales were recorded in the hardware and VAD area. Considering the first five months of 2019, the area of new mobile technologies recorded a 49% increase in sales year-on-year.

*– May was another month in a row when sales in the area of new mobile technologies grew at a two-digit rate y/y. In fact, mobile devices remain one of the primary drivers of technological development. We focused on the development in this area and the obtained sales results only prove that it was a right business decision – says Ilona Weiss, President of the Management Board of ABC Data S.A.*



### **About ABC Data S.A.**

ABC Data S.A. is a leading IT hardware distributor in Central and Eastern Europe. It is the only company in the industry that operates directly in eight CEE countries. The company successfully sets market trends and systematically expands its portfolio with products relying on new, innovative technologies. Thanks to many years of investing in online customer service platforms, today ABC Data S.A. enjoys the leading position in the field of online B2B sales. From 2009 to 2018, ABC Data S.A. received eight awards for the Best IT Distributor in the CEE region given out by EMEA Channel Academy: one of the most important industry distinctions. It is the first Polish company that became a member of GTDC, a prestigious association of the largest IT distributors in the world. From 2010, ABC Data has been listed on the Warsaw Stock Exchange.

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